

SMALL BUSINESS EXCHANGE

PUBLIC POLICY.....	2
SMART WAYS TO WORK BY ODETTE POLLAR.....	2
ACCESS TO CAPITAL	3
CALIFORNIA SUB-BID REQUEST ADS.....	3-6
WORKFORCE DEVELOPMENT	7
PUBLIC LEGAL NOTICES.....	7-8

Vol 35, Edition 15

Weekly Publication 

July 3, 2019

Federal Government Achieves Small Business Contracting Goal for Sixth Consecutive Year

Record-Breaking \$120 Billion to Small Businesses



[Article was originally posted on www.sba.gov]

The U.S. Small Business Administration announced that the federal government exceeded its small business federal contracting goal for the sixth consecutive year, awarding 25.05 percent in federal contract dollars to small businesses totaling \$120.8 billion, an increase from the previous fiscal year of nearly \$115 billion. The Fiscal Year 2018 Small Business Federal Procurement Scorecard marks the first time more than \$120 billion in prime contracts has been awarded to small businesses. Overall, the federal government earned an “A” on this year’s government-wide scorecard.

“I’m happy to report that for the first time in history the federal government has awarded more than \$120 billion in federal contracts and marked the sixth year in a row exceeding our target milestones for small businesses,” said Acting Administrator Chris Pilkerton. “Through these businesses, we strengthen the economy, and support the American workforce in the process. For example, the federal prime and subcontract

awarded to small businesses in FY18 equate to more than one million jobs created. Every contract that gets in the hands of a small business is a win-win for our nation, the entrepreneurs, their employees and the communities they support all across the country.”

FY2018 Small Business Federal Procurement Scorecard:

The individual agency scorecards released today by the SBA, as well as a detailed explanation of the methodology, is available online.

- In FY18, the federal government exceeded the service-disabled veteran-owned small business and small disadvantaged business goals and the prime contract dollar awards in all small business categories increased from previous years.
- The federal government also exceeded its subcontract goals for awards to small businesses and women-owned small businesses, and awarded more than \$79 billion in subcontracts to all small businesses.

■ Continued on page 5

“What to the Slave Is the Fourth of July?”

July 5, 1852

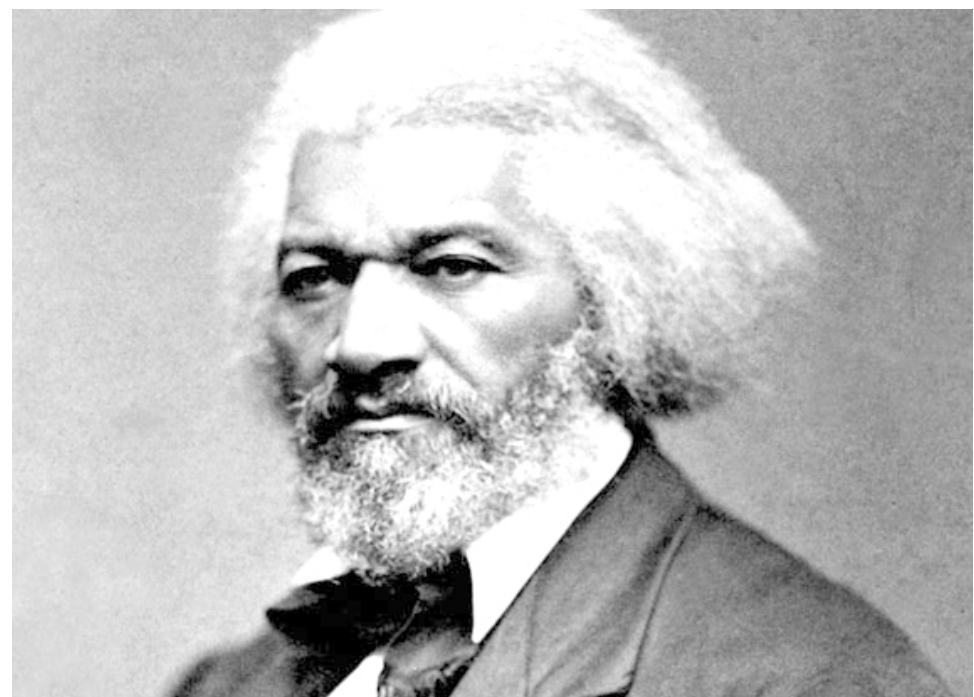
Mr. President, Friends and Fellow Citizens:

He who could address this audience without a quailing sensation, has stronger nerves than I have. I do not remember ever to have appeared as a speaker before any assembly more shrinkingly, nor with greater distrust of my ability, than I do this day. A feeling has crept over me, quite unfavorable to the exercise of my limited powers of speech. The task before me is one which requires much previous thought and study for its proper performance. I know that apologies

of this sort are generally considered flat and unmeaning. I trust, however, that mine will not be so considered. Should I seem at ease, my appearance would much misrepresent me. The little experience I have had in addressing public meetings, in country schoolhouses, avails me nothing on the present occasion.

The papers and placards say, that I am to deliver a 4th [of] July oration. This certainly sounds large, and out of the common way, for it is true that I have often had the privilege to speak in

■ Continued on page 6



Frederick Douglass

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



Public Policy

Avoiding Burnout While Fighting for Racial Equity

[Article was originally posted on www.greenlining.org]

By Jimmy Donelson III,

Although I didn't grow up in a particularly political household, I entered college a wide-eyed student ready to understand how U.S. systems of power shape life and culture here and abroad. Taking coursework on inequality in the U.S. my first year of college allowed me to articulate my struggles with class, race, and sexuality, offering me the clarity and language to truly express my hopes and doubts about my future. It also opened my eyes to the power of policy to improve the lives of folks at the margins. Since then I have dedicated my time towards ensuring any corrective policy work, especially dealing with racial equity, doesn't leave queer and trans people of color behind – and, like lots of people doing racial equity work, found myself having to learn to avoid burnout.

My work supporting queer and trans folks of color led me to Berkeley's Public Policy and International Affairs Junior Summer Institute, where I cultivated public policy skills and also

got to learn about several policy organizations across the U.S.

Although I entered the program planning to go directly to law school after I graduated, I was swept away in particular by a presentation on the Greenlining Institute. As Danielle Beavers, Greenlining's Director of Diversity and Inclusion, shared her experiences with the organization, I envisioned a clearer path for myself. The organization's mission, to bring economic equity to low-income communities of color, combined with the Leadership Academy's trainings and mentorship, had made her better advocate and a better leader. After learning about her team's work, to create sustainable jobs for low-income communities of color, I was sold. When the Academy offered me a Fellowship, I put my plans for law school on hold, choosing to come to Greenlining as the Diversity and Inclusion Fellow.

Alongside the D&I team's external work, we look inward as well. This year I have helped lead the organization's workplace equity and inclusion initiative. We seek to ensure every staff

member feels empowered in their role and that our organization's culture, whether it be hiring practices or the trainings offered to staff, reflects our values and moves our racial equity mission forward. As my time in the Fellowship nears its end, I'm left reflecting on the tools that supported me through this work, taking me back to my first lessons in the Academy and how those early lessons helped me learn to avoid the burnout that's so common in social justice work.

In the first weeks of the Fellowship, Fellows have many conversations on life as a professional of color, the passions that bring us to racial equity work, and how to sustain ourselves along the way. This marked the first time I had an explicit conversation touching on burnout in the nonprofit world that centered the POC experience. With the Academy's support and a system for accountability, I crafted a personalized sustainability plan for the year. As the year went on I incorporated mindfulness exercises into my daily life, like 10 minute walks around downtown Oakland, and began attending therapy for stress management. I acknowledged that,

like many racial justice advocates, the work I do is deeply personal and that, truthfully, I allowed my work to shape my self-worth. When I thought about how I wanted to develop this year, shifting this behavior became a priority.

At first this felt like an uphill battle. More than anything, challenging the ways I'd been conditioned to work was unsurprisingly tough, but I owed it to myself to try. By putting into practice my early lessons from the Academy, I've become deeply patient with myself and a more confident and empowered racial justice advocate. In my final weeks of the Fellowship, this empowerment leaves me more determined to continue the fight for communities of color. More than anything, I now know if we are to see equity though for our communities, we must learn to sustain ourselves and not get trapped by burnout, especially in the workplace.

SOURCE:

<http://greenlining.org/blog/2018/avoiding-burnout-fighting-racial-equity/>



Smart Ways TO WORK by Odette Pollar

Paperwork: Dig Out From Under

Is your desk turning into your personal nightmare closet? Does the overflow from your in-basket seethe across your desk, flood onto the credenza and cascade from there to the floor? Do you dream of being buried in an avalanche of inquiries, invoices, reports and journals?

One challenge we all face is coping with the mass of paper that pours across our desks. It becomes increasingly difficult to find things, keep track of projects or work comfortably, when the stacks and piles turn into clutter. If you do not

move that paper on, you may never see your desktop again.

The solution is to take control: Get organized up front, maintain that organization and create a filing system that works. Ensuring a smooth paper flow means removing the stacks, rearranging and color-coding files and learning to handle the in- and out-baskets quickly and effectively.

The In Basket

Ideally, the in-basket is the one place other people put material they want you to see. It is an essential tool, but you have to learn to use it for what it is good for. Do not try to transform it into a filing system, a bulletin board or a nagging reminder.

Your in-basket isn't working if:

- You don't have one.
- You have one, but even though you sort through it many times a day, the stack never gets any smaller.
- You only touch your in-basket once a week.

- The entire top of your desk is the in-basket.
- Your coworkers know the only way to make sure you see something is to put it on your chair.

Touch it Once

You should sort through and handle the papers in your in-basket twice a day. Establish a To-do list and a Reading file. With these two items it should take no more than 15 minutes to empty your in-basket. Make a decision on every piece of paper and put it in its proper location. Not at the bottom of the basket.

Papers relating to a project you are currently working on should be scanned and put in the project file. The latest in-house periodical, a newsletter, long memo, etc., all go in the Reading file. A cartoon from a friend goes in your Personal file. Something requiring your signature should be signed immediately and put in the out-basket. An item you want to discuss with a coworker goes in a file with that person's name on it. Throw away the draft of the third revision that supersedes the second revision which is to be followed by the semifinal copy.

To-do List. Handling the in-basket means sorting, filing, delegating and tracking its contents. It does not mean you have necessarily completed every item. Projects that require further attention from you need a temporary home until you have the time to work on them. Each time you file a piece of paper that requires additional action on your part, make a note on your To-do list. This eliminates the fear that once it is filed away and out of sight, it will be permanently forgotten.

Reading File. Those items that need more than a couple of minutes to read should go into a Reading folder. If you take the time to read everything when it first arrives, you will never get through your in-basket. Scan and save only the material that you are likely to need. Scheduling 30 minutes twice a week should be enough to keep you current and the reading stack down. Take reading along to look over while you wait for appointments or while commuting or traveling. When your reading file is full sort the oldest portion with this question in mind, "How likely am I to read this or refer to the information in the near

■ **Continued on page 5**

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2019 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

SBA Introduces Online Tutorials for Small Businesses Seeking Federal R&D Funding

The U.S. Small Business Administration released its highly anticipated Small Business Innovation Research (SBIR) online tutorials to help small businesses navigate the SBIR program. The site provides users with a mobile-compatible site to learn about the program through a combination of videos and text. This platform will provide accessible program information and training resources to underrepresented areas. There is no registration or fee required and the courses are open to all.

“We are excited to introduce these tutorials. We know there are many small businesses in rural communities as well as young entrepreneurs that are unaware of this amazing program,” said Mark Walsh, SBA’s Associate Administrator for

Investment and Innovation. “SBA has pulled together resources from across the federal government, providing them in a format easily accessible on mobile devices, while allowing users to select just the information they need.”

The SBIR and Small Business Technology Transfer (STTR) programs, also called “America’s Seed Fund,” inject \$2.5 billion every year into small, innovative and nimble firms across the nation. The mission of each program is to support R&D in technical areas that align with American priorities, and build a strong national economy to meet the pressing needs of the federal government. Currently, there are 11 federal agencies with SBIR/STTR programs.

“This new source should be invaluable to entrepreneurs looking to take advantage of our SBIR and STTR programs, which are the largest source of non-dilutive early stage R&D dollars available to small businesses,” Walsh added. “Further, these courses will help the SBA provide timely and accurate information about the programs to our entrepreneurs regardless of their geographic location or ability to attend one of our conferences or SBIR Road Tour events.”

With 52 modules housed within 10 courses, the platform addresses topics relevant to small businesses that are new to the SBIR/STTR programs and companies that have previously received SBIR funding. Topics include:

- Agency differences
- Registration requirements
- SBIR Data Rights
- Accounting and
- How to find partners.

More topics are being developed for future tutorials. Tools, resources, links and quizzes accompany each tutorial to help users navigate the process of applying for and winning federal awards.

To find out more about SBA’s Online Tutorials, or to begin your learning experience, please visit www.sbir.gov/tutorials.

SOURCE: www.mdba.gov



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR LIABE/LBABE/SBE/VSBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Airport Perimeter Dike Improvements
(Phase 1B)**

**Oakland International Airport
Port of Oakland**

Project #2017-12-A1

BID DATE: July 10, 2019 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Air Operations Area Construction Traffic Control, Air Operations Area FOD Control, Traffic Control Systems Outside of Air Operations Area, Survey, Clearing, Develop & Execute MMS Investigation Plan, Furnish & Install Geogrid, Furnish & Install Grade Separation Fabric, Type 1 Riprap, Type 2 Riprap, Steel Sheet Pile, Cone Penetrometer Tests, Cement Bentonite Cutoff Wall, Erosion Control Blanket, Fiber Rolls, Chain Link Fence, Slide Gate, Storm Drain Manholes, HDPE Storm Drain Pipe, Signs and Sign Posts, Dispose Abandoned Fuel Pipe, EBMUD Galvanic Anode Test Box, Hydroseed & Mulch, Weir Structure and 36" Culvert, Adjust Utilities, Imported Fill, Import Borrow, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker’s Compensation Waiver of Subrogation required. The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) [2016] V.1 applies to this project. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LIABE/LBABE/SBE/VSBE participation. Plans & Specs are available for viewing at our office or through.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Cold Place AC Pavement And RHMA Overlay
Hwy 99 Sacramento
Caltrans #03-0H4804**

BID DATE: July 24, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Lead Compliance Plan, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Treated Wood Waste, Clearing & Grubbing, Dust Palliative, Shoulder Backing, Decomposed Granite, Wood Mulch, Irrigation, Hydroseed, Asphaltic Emulsion, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Minor Concrete, Sign Structure, Adjust Utilities to Grade, Rock Slope Protection, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Single Thrie Beam Barrier, Transition Railing, Alternative In-Line Terminal System, Crash Cushion, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Modify Existing Electrical System, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker’s Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz & Jason Martin

REQUEST FOR MBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**The Improvements of East 14th Street from
162nd Avenue to 172nd Avenue
In the Ashland Community
County of Alameda Public Works Agency**

BID DATE: July 30, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Construction Surveying, Traffic Control, Construction Area Signs, Flashing Arrow Signs, Delineators, Temporary Business Entry Signs, Temporary Railing, Portable Changeable Message Sign, Project Funding Identification Signs, Disposal of Contaminated Soils, Clearing & Grubbing, Tree Protective Fencing, Imported Borrow, Milling (Cold Plane Asphalt Concrete Pavement), Adjust Utilities to Grade, Geosynthetic Pavement Interlayer (Pavement Fabric), Minor Concrete, Reinforced Concrete Bioretention Tie-Beam, Reinforced Concrete Pipe, Concrete Backfill, Bioretention Areas, Storm Drain Manhole, Sidewalk Curb Drain, Curb Drain Boxes, Bioretention Areas, Storm Drain Cleanouts, Standard Concrete Monument, Monument Preservation, Thermoplastic Striping & Marking, Painted Curb, Roadside Signs, Fencing, Sewer Main, Sanitary Sewer Manhole, SWPPP, Sweeping, Traffic Signal & Lighting System, Decorative Pedestrian Light & Foundation, Fiber Optic Cable, Solar Rectangular Rapid Flashing Beacon System, Electrical, Planting & Irrigation, Site Furnishings, Pavers, Pedestrian Barrier, Traffic Control Plans, Biologist, Bird Survey, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker’s Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Patrick McDonald
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED DBE / MBE / WBE / SBE /
Labor Surplus Area SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**2018 – 19 Permanent Storm Damage
Repairs Project**

2017-26, FEMA-4308-DR-CA

Owner: City of Livermore

Engineers’ Estimate: \$425,000.

BID DATE: July 16, 2019 @ 2:30 PM

Items of work include but are not limited to:
**Clearing & Grubbing, ESA & Silt Fence,
Erosion Control, SWPPP, Geotextile
Fabric, Clear Water Diversion / Bypass
System, Site Restroom, Aluminum
Handrail and Trucking.**

Granite Rock Company ‘Graniterock’ is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor’s license, DIR number, insurance and worker’s compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

CM/GC: DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Chief Estimator: **GARRY DAY**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:
TREASURE ISLAND STREET IMPROVEMENTS
Sub-Phase 1B, 1C and 1E, San Francisco, CA
Contract No. TICD-19-03
Small Business Enterprise Goal Assigned is 41%
OWNER
TREASURE ISLAND DEVELOPMENT AUTHORITY
1 Sansome Street, Suite 3200,
San Francisco, CA 94104
BID DATE: JULY 11, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UTILITY CONSTRUCTION, INCLUDING WET UTILITIES (STORM WATER, STORM WATER FORCE MAIN, SANITARY SEWER, SANITARY SEWER FORCE MAIN, LOW PRESSURE WATER, STORM WATER AND SANITARY SEWER TREATMENT PLAN UTILITIES), AND DRY UTILITIES (JOINT TRENCH, ELECTRIC 12KV UNDERGROUND SUBSTRUCTURE, DTIS SUBSTRUCTURE, TELECOM COMMUNICATION SUBSTRUCTURE): SANITARY SEWER PUMP STATION AND LIFT STATION CONSTRUCTION: ROADWAY RETAINING WALL CONSTRUCTION: STRUCTURAL CONCRETE: ARCHITECTURAL CONCRETE: TRAFFIC CONTROL: ROADWAY AND SURFACE IMPROVEMENTS: HARDSCAPE: STREET LIGHTING: TRAFFIC SIGNALS: SITE FURNISHINGS: STORM WATER PLAN IMPROVEMENTS: ROADWAY PLANTING, IRRIGATION AND LANDSCAPE: STREETScape PLANTING, IRRIGATION AND LANDSCAPE: AND STORM WATER PLANTING, IRRIGATION AND LANDSCAPING.

Plans and specifications may be reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/f6sgllceigsj7z/AAD0IE4iy4kQD6ztp59DQGQa?dl=0>

Information is also available on the City and County of San Francisco's website at <https://sftreasureisland.org/contracting-ticd>

A Pre-Bid Conference will be held on June 20, 2019 at 10:00 AM located at One Avenue of Palms, Suite 216, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Chief Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **ERIC ALLRED**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
STOCKTON METROPOLITAN AIRPORT CARGO RAMP EXPANSION PROJECT
AIP No. 2019-AIP-45
OWNER
SAN JOAQUIN COUNTY – 44 North San Joaquin Street, 6th Floor, Stockton, CA 95202
BID DATE: JULY 10, 2019 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EMULSION SUPPLIER, FENCING, K-RAIL SUPPLIER, LANDSCAPING, LIME TREATMENT, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, EDGE DRAIN, HORIZONTAL DRAIN, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.e-arc.com/ca/stockton>

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
CALTRANS ROUTE 70 – CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY NEAR MARYSVILLE FROM 0.1 MILE NORTH OF BINNEY JUNCTION UNDERPASS TO 0.3 MILE NORTH OF LAURELLEN ROAD
Contract No. 03-1E0604,
Federal Aid Project No. ACSB1NH-P070(137)E
Disadvantaged Business Enterprise Goal Assigned is 12%
OWNER

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED BID DATE: JULY 9, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, BRIDGE, BOX CULVERT, CURED-IN-PLACE PIPELINER SUB, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD, COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, BARRICADE, CHANNELIZER, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Floating Fire Station 35 Pier 22.5, SF, CA.

BID DATE: Friday July 12, 2019 at 3:00 p.m.
EMAIL TO: Bill Krill Bkrill@swinerton.com
Swinerton Builders is requesting subcontractor bids from all qualified subcontractors 15% LBE Participation required, must be Certified by City of San Francisco. Best Value Award - Construction Start 01/06/2020

SCOPE OF WORK:

To protect against sea-level rise and earthquakes, the City of San Francisco has awarded to Swinerton Builders a new two story 16,000 gsf Fire Station on top of a floating barge at piers 22.5/24 (just north of the Bay Bridge) in San Francisco. The float will initially be located at Pier 1 on Treasure Island and then moved to Pier 22.5 in San Francisco. The project is fully designed, sits on Port of San Francisco land and will be managed by the San Francisco Department of Public Works with funding thru the Emergency Safety and Emergency Response (ESER) Bond passed in 2014. Project includes a steel frame building, Exterior metal panels, three Fire Boats, various small craft and living quarters for Fire crews and officers.

TRADES BIDDING:

Structural Steel & Stairs, Miscellaneous Metals, Roofing, Exterior Metal Panels, Glazing, Tiling, Elevator, Fire Protection, Plumbing and Electrical

Non-Mandatory Pre-Bid Meeting at Swinerton on 6/26 from 9:00-10:00 am

PLANS & SPECIFICATIONS:

Available thru Swinerton "Smartbid" – contact Bill Krill at Bkrill@swinerton.com and from: <https://secure.smartinsight.co/#/PublicBidProject/447699>

WE REQUEST BIDS FROM ALL SUBS FOR ABOVE TRADES

Please submit your bid to Bkrill@swinerton.com

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise; Local Business Enterprises (Marin County or Sonoma Counties) subcontractors, suppliers, and truckers for the following project:

SONOMA-MARIN AREA RAIL TRANSIT DISTRICT FOR THE DESIGN & CONSTRUCTION OF CIVIL, STRUCTURES, AND ARCHITECTURAL IMPROVEMENTS WINDSOR EXTENSION PROJECT CONTRACT NO. CV-DB-18-001

Bids: 07/17/2019 @ 2PM
SUBCONTRACTING GOAL – DBE – 4.4%

SWPPP; Clearing & Grubbing; Selective Demo; Tree Removal & Protection; Signs; Asbestos & Lead Remediation; Traffic Control; Site Furnishings; Bike Racks & Lockers; Emergency Telephones; Striping; Site Concrete; Rebar; Fence; Landscaping; AC Paving; Grinding/Milling; Painting/Anti-Graffiti; Misc Metals – Handrails

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



California Sub-Bid Request Ads

Shimmick Construction Company Inc.
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099
An Equal Opportunity Employer

LBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission
North Shore Pump Station Wet Weather Improvements
Contract No. WW-685**

BID DATE: August 1, 2019 at 2:00PM

Fax all quotes to 510-777-5099 or email to northwest.esteeming@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on: Structural Steel Contractors, Reinforcing Steel Contractors, Heating/Ventilation/Air Conditioning, Electrical Contracting, Plumbing, Painting/Waterproofing Contractor, Roofing Contractor, Concrete/Related Services, Elevator Installation & Repair, Concrete Contractor, Metal Products Contractor, Steel & Steel Products, Pipes/Valves/Fitting Supplies, Equipment (Industrial)

Contract Documents are available by owner after signing a non-disclosure agreement. Please visit www.sfwater.org/bids/bidlist.aspx for more information.

You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Request for Quotes from Certified DBE/MBE/WBE/SBE Subcontractors and Suppliers

Project: Morena Pump Station, Bid No. K-19-1801-DBB-3 • Owner: The City of San Diego

REVISED Bid Date: July 18, 2019 at 2:00 p.m.

Clean Water State Revolving Fund Project

SWRCB DBE Forms are REQUIRED from Subcontractors

DBE Participation Encouraged

Quotes requested for Divisions 2, 3, 4, 5, 6, 7, 8, 9, 10, 22, 23, 26, 31, 32, 33, 35, 40, 41, 43, 44 and 46 for the following, but not limited to, scopes of work: Demolition, Reinforcing Steel, Concrete Finishing, Precast Concrete, Grouting, Concrete Doweling, Concrete Unit Masonry, Glass Unit Masonry, Post-Installed Anchors, Welding, Structural Steel Framing, Steel Joist, Steel Decking, Metal Fabrications, Aluminum Railings, Metal Gratings, GRF Plastic, Insulation, Metal Roofing, Joint Sealants, Doors and Frames, Overhead Coiling Doors, Glazing, Painting and Coating, Signage, Fire Protection, Plumbing Piping, HVAC, Electrical, Aggregate Supply, Dewatering, Geotextiles, Stone Columns, Microtunneling, Asphalt Paving, Unit Pavers, Curb and Gutters, Fences and Gates, Landscape and Irrigation, Conveyance Piping, Manholes, Valve Supply, Fabricated Slide and Control Gates, Instrumentation and Controls, Overhead Bridge Crane, Monorail Hoists and Jib Cranes, Pumps, Pollution Control Equipment, Fiberglass Reinforced Plastic Grating, Waterproofing, Raised Computer Flooring.

PLEASE SUBMIT QUOTES BY EMAIL TO SoCalBids@flatironcorp.com OR BY FAX TO (760) 471-4860.

Plans and specifications are available to download, at no cost, from the City of San Diego's PlanetBids website at the following link: [https://www.planetbids.com/portal/portal.cfm?companyID=17950&access\(registration required\)](https://www.planetbids.com/portal/portal.cfm?companyID=17950&access(registration%20required)). The Bid Documents are also available, at no cost, from Flatiron in electronic format or can be viewed at our offices in San Marcos or Chino Hills. Please call to request access or to make an appointment to view the documents at one of our offices.

This is an American Iron and Steel project. Quotations must be valid for same duration as specified by Owner for contract award. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Flatiron West, Inc. analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and meet insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Notwithstanding any contrary language in a bid to Flatiron West, Inc. ("Flatiron") or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation as it will be evaluated with your price.

Flatiron West, Inc.

1770 La Costa Meadows Drive, San Marcos, CA 92078

Phone (760) 916-9100 / FAX (760) 471-4860

Email: socalbids@flatironcorp.com • Point of Contact: Jannette Carter, Estimating Administrator

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Federal Government Achieves Small Business Contracting Goal for Sixth Consecutive Year

The prime contract goal achievements by dollars and percentages for all categories are as follows:

Category	Goal	2014 \$(B)	2014 %SB	2015 \$(B)	2015 %SB	2016 \$(B)	2016 %SB	2017 \$(B)	2017 %SB	2018 \$(B)	2018 %SB
Small Business	23%	\$91.7	24.9%	\$90.7	25.7%	\$99.7	24.4%	\$105.7	23.8%	\$120.8	25.05%
Small Disadvantaged Business	5%	\$34.7	9.5%	\$35.4	10.1%	\$39.1	9.4%	\$40.2	9.1%	\$46.5	9.65%
Service Disabled Veteran Owned Small Business	3%	\$13.5	3.7%	\$13.8	3.9%	\$16.3	4.0%	\$17.9	4.1%	\$20.6	4.27%
Women Owned Small Business	5%	\$17.2	4.7%	\$17.8	5.1%	\$19.7	4.8%	\$20.8	4.7%	\$22.9	4.75%
HUBZone	3%	\$6.7	1.8%	\$6.4	1.8%	\$6.9	1.7%	\$7.3	1.7%	\$9.9	2.05%

Continued from page 1

SBA continues to collaborate with federal agencies to expand small business opportunities for small business contractors to compete and win federal contracts. The FY2018 scorecard analyzed the prime contracting and subcontracting performance, and other contributing factors which resulted in an overall "A" grade for the federal government. Eight agencies received A+, 12 received a grade of "A", three received a "B" grade and one received a "C" grade.

Small Business Federal Procurement Scorecard Overview:

The annual Procurement Scorecard is an assessment tool to: (1) measure how well federal agencies reach their small business and socio-economic prime contracting and subcontracting goals; (2) provide accurate and transparent contracting data and (3) report agency-specific progress. The prime and subcontracting component goals include goals for small businesses, small businesses owned by women, small disadvantaged businesses, service-disabled veteran-owned small businesses, and small businesses

located in Historically Underutilized Business Zones (HUBZones).

Every year, the SBA works with each agency to set their prime and subcontracting goals and their performance is based on the agreed upon goals. Each federal agency has a different small business contracting goal, determined annually in consultation with the SBA. The SBA ensures that the sum total of all of the goals exceed the 23 percent target for the federal government as well as the socio-economic goals established by law.

While each federal agency is responsible for ensuring the quality of its own contracting data, SBA conducts additional analyses to help agencies identify potential data anomalies. As part of its ongoing data quality efforts, the SBA works with federal agency procurement staff to provide analysis and tools to facilitate review of data, implement improvements to procurement systems and conduct training to improve accuracy.

SOURCE: www.sba.gov

Paperwork: Dig Out From Under

Continued from page 2

future?" Then respond accordingly. You will find yourself tossing much of it.

Keep it Moving

Make room in your desk to hold your active work. Make decisions quickly and put documents away promptly. Once you set it aside "just for a minute," the piles will begin to take over. Controlling the volume of paper is the first step to personal organization. Beware of creeping clutter that is most often caused by being away for a few days, suddenly hitting a busy cycle or the onset of a crisis. No excuses, take the few

minutes required to go through the stacks. Most of it will go "out" again immediately. This will help you feel better, gain control and be able to plan the rest of your day.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is Surviving Information Overload. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at: www.smartwaystowork.com
call: 1-800-599-8463.



California Sub-Bid Request Ads

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to **San Francisco HRC certified LBE & NPE firms**, for the construction of:

North Shore Pump Station Wet Weather Improvements Project, WW-685
Engineer's Estimate: \$27,000,000 - \$30,000,000
Bid Date & Time: August 1st at 2:00 P.M.
Project Location: San Francisco, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project:

General Engineering; General Building; Concrete; Electrical; Elevator Services; Earthwork; Paving; HVAC; Demolition; Painting; Plumbing; Roofing; Rebar; and Structural Steel.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA
Ken Leef, Project Procurement Manager

bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

The City has a surety bond program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the San Francisco Public Utilities Commission. For further information contact: Jennifer Elmore at (415) 217-6578.

The SFPUC has adopted a Project Labor Agreement (PLA) which will apply to this Project. All contractors must sign a letter of assent, binding the contractor to the terms of the PLA.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068

Con-Quest Contractors, Inc.

290 Toland Street • San Francisco, Ca 94124
 Email: bidday@cqcontractors.com
 Fax: 415-206-0528

REQUEST FOR QUALIFIED DBE/MBE/WBE
 SUBCONTRACTORS & SUPPLIERS FOR:

**San Francisco Municipal
 Transportation Agency
 L Taraval Improvement Project
 Sunset Boulevard to West Portal
 Bid Date: August 1, 2019**

Quotes needed: SWPPP, Utility Trenching, Material Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Tree Removal, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Track Materials, Demolition, Survey, Rebar, Structural/Misc. Metals, Scaffolding/Falsework/Forms, Fencing, Railings, Crane/Hoisting Service, Sheet piling & Shoring, Painting, Geocomposite Drain, Roadway Traffic Striping

An Equal Opportunity Employer



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm



"What to the Slave Is the Fourth of July?"

■ Continued from page 1

this beautiful Hall, and to address many who now honor me with their presence. But neither their familiar faces, nor the perfect gage I think I have of Corinthian Hall, seems to free me from embarrassment.

The fact is, ladies and gentlemen, the distance between this platform and the slave plantation, from which I escaped, is considerable—and the difficulties to be overcome in getting from the latter to the former, are by no means slight. That I am here to-day is, to me, a matter of astonishment as well as of gratitude. You will not, therefore, be surprised, if in what I have to say, I evince no elaborate preparation, nor grace my speech with any high sounding exordium. With little experience and with less learning, I have been able to throw my thoughts hastily and imperfectly together; and trusting to your patient and generous indulgence, I will proceed to lay them before you.

This, for the purpose of this celebration, is the 4th of July. It is the birthday of your National Independence, and of your political freedom. This, to you, is what the Passover was to the emancipated people of God. It carries your minds back to the day, and to the act of your great deliverance; and to the signs, and to the wonders, associated with that act, and that day. This celebration also marks the beginning of another year of your national life; and reminds you that the Republic of America is now 76 years old. I am glad, fellow-citizens, that your nation is so young,

Seventy-six years, though a good old age for a man, is but a mere speck in the life of a nation. Three score years and ten is the allotted time for individual men; but nations number their years by thousands. According to this fact, you are, even now, only in the beginning of your national career, still lingering in the period of childhood. I repeat, I am glad this is so. There is hope in the thought, and hope is much needed, under the dark clouds which lower above the horizon. The eye of the reformer is met with angry flashes, portending disastrous times; but his heart may well beat lighter at the thought that America is young, and that she is still in the impressible stage of her existence. May he not hope that high lessons of wisdom, of justice and of truth, will yet give direction to her destiny? Were the nation older, the patriot's heart might be sadder, and the reformer's brow heavier. Its future might be shrouded in gloom, and the hope of its prophets go out in sorrow. There is consolation in the thought that America is young. Great streams are not easily turned from channels, worn deep in the course of ages. They may sometimes rise in quiet and stately majesty, and inundate the land, refreshing and fertilizing the earth with their mysterious properties. They may also rise in wrath and fury, and bear away, on their angry waves, the accumulated wealth of years of toil and hardship. They, however, gradually flow back to the same old channel, and flow on as serenely as ever. But, while the river may not be turned aside, it may dry up, and leave nothing behind but the withered branch, and the unsight-

ly rock, to howl in the abyss-sweeping wind, the sad tale of departed glory. As with rivers so with nations.

Fellow-citizens, I shall not presume to dwell at length on the associations that cluster about this day. The simple story of it is that, 76 years ago, the people of this country were British subjects. The style and title of your "sovereign people" (in which you now glory) was not then born. You were under the British Crown. Your fathers esteemed the English Government as the home government; and England as the fatherland. This home government, you know, although a considerable distance from your home, did, in the exercise of its parental prerogatives, impose upon its colonial children, such restraints, burdens and limitations, as, in its mature judgment, it deemed wise, right and proper.

But, your fathers, who had not adopted the fashionable idea of this day, of the infallibility of government, and the absolute character of its acts, presumed to differ from the home government in respect to the wisdom and the justice of some of those burdens and restraints. They went so far in their excitement as to pronounce the measures of government unjust, unreasonable, and oppressive, and altogether such as ought not to be quietly submitted to. I scarcely need say, fellow-citizens, that my opinion of those measures fully accords with that of your fathers. Such a declaration of agreement on my part would not be worth much to anybody. It would, certainly, prove nothing, as to what part

I might have taken, had I lived during the great controversy of 1776. To say now that America was right, and England wrong, is exceedingly easy. Everybody can say it; the dastard, not less than the noble brave, can flippantly discard on the tyranny of England towards the American Colonies. It is fashionable to do so; but there was a time when to pronounce against England, and in favor of the cause of the colonies, tried men's souls. They who did so were accounted in their day, plotters of mischief, agitators and rebels, dangerous men. To side with the right, against the wrong, with the weak against the strong, and with the oppressed against the oppressor! here lies the merit, and the one which, of all others, seems unfashionable in our day. The cause of liberty may be stabbed by the men who glory in the deeds of your fathers. But, to proceed.

Feeling themselves harshly and unjustly treated by the home government, your fathers, like men of honesty, and men of spirit, earnestly sought redress. They petitioned and remonstrated; they did so in a decorous, respectful, and loyal manner. Their conduct was wholly unexceptionable. This, however, did not answer the purpose. They saw themselves treated with sovereign indifference, coldness and scorn. Yet they persevered. They were not the men to look back.

Visit link for full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=2048&pageID=25

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE OF PROPOSED OVERALL DISADVANTAGED BUSINESS ENTERPRISE GOAL FOR FEDERAL FISCAL YEARS 2019/2020 THROUGH 2021/2022

The Board of Directors of the Golden Gate Bridge, Highway and Transportation District announces a proposed 3.2% overall goal for the participation of Disadvantaged Business Enterprises in contracting opportunities that are budgeted to receive federal financial assistance from the U.S. Department of Transportation, as administered by the Federal Transit Administration, for the period beginning October 1, 2019 and ending September 30, 2022.

Information on the development of the proposed goal and its rationale is available on the District's website at www.goldengate.org.

/s/ Amorette Ko-Wong,
Secretary of the District.

Dated: July 1, 2019
6/27, 7/3/19

CNS-3268015#

SMALL BUSINESS EXCHANGE

DEPARTMENT OF MOTOR VEHICLES (DMV)

SCHEDULED PREVENTATIVE MAINTENANCE, TECHNICAL SUPPORT SERVICES, AND NONSCHEDULED SERVICES FOR THE SECURITY AND ACCESS CONTROL SYSTEM AT DMV HEADQUARTERS. PROJECT NO. 19-182

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to perform scheduled preventative maintenance, technical support services, and nonscheduled services on the Security and Access Control System at DMV Headquarters for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement

A mandatory pre-bid conference is scheduled at 10:00 a.m. on 07/25/2019 at 2415 First Avenue, Sacramento, CA 95818. Meeting in the lobby.

The bidder shall possess a valid C-7 or C-10 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall be Software House, C-CURE 9000 certified. All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. All bidder and subcontractor contractor licenses shall be in good standing from the time of the bid opening through the term of the contract.

Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$409,000.00)

Bid Opening: 8/7/19 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

7/3, 7/11/19

CNS-3270368#

SMALL BUSINESS EXCHANGE



Workforce Development

The most in-demand preconstruction jobs (and their salaries)

[Article was originally posted on
blog.buildingconnected.com]

By McKenzie Gregory

It's no secret that the construction job market is booming. Hiring surged in 2018 with 38,000 new construction jobs created in December alone, and 2019 is expected to be another strong year for job creation.

If you're considering a career in preconstruction, the options abound — but what role is right for you? Here, we've compiled the most in-demand preconstruction jobs based on current active listings in the United States, along with salary data* for four major markets. Happy job hunting!

*Salaries listed are aggregate Glassdoor estimates as of January 2019. Individual compensation will vary based on experience and company size.

1. Bid Coordinator/ Preconstruction Coordinator Bid Coordinator Salary

National Average: \$45,122

Dallas Average: \$48,244

NYC Average: \$54,378

Chicago Average: \$51,221

SF Average: \$65,218

Bid Coordinator Job Description

Bid Coordinators provide direct support to estimating and preconstruction teams as it relates to the preparation of estimates for new construction, renovations, and change orders. They're responsible for logging, tracking, organizing, sourcing quotes, and performing material take-offs throughout the bid process. They must have excellent attention to detail and project management skills.

This might be right for you if... you're interested in exploring a career in preconstruction.

Education required: A bachelor's degree or equivalent experience; experience managing bids a plus.

Experience required: 1-3 years of relevant construction or administrative experience.

2. Estimator

Estimator Salary

National Average: \$73,674

Dallas Average: \$74,344

NYC Average: \$83,918

Chicago Average: \$77,534

SF Average: \$90,240

Estimator Job Description

Estimators prepare work to be estimated by gathering proposals, blueprints, specifications, and related documents. They identify labor, material, and time requirements; compute costs; resolve discrepancies by collecting and analyzing information; and present prepared estimates by assembling and displaying numerical and de-

scriptive information.

This might be right for you if... you're extremely precise, data-driven, and ready to meet aggressive deadlines.

Education required: A bachelor's degree in construction management, engineering, or a similar field.

Experience required: 3-5 years of relevant experience; many companies like to see experience managing projects above a certain budget threshold.

3. Senior Estimator

Senior Estimator Salary

National Average: \$102,239

Dallas Average: \$103,349

NYC Average: \$117,073

Chicago Average: \$102,254

SF Average: \$125,738

Senior Estimator Job Description

Senior Estimators develop and maintain relationships with all project managers, superintendents, subcontractors, and estimators in a given company. They meticulously attend to the details, from comparing contract specifications to submitted bids to vetting subcontractors. They also conduct gap analysis when projects close, make recommendations for future bids, and communicate lessons learned to all appropriate parties. This role often oversees hundreds of projects a year.

This might be right for you if... you're an estimator ready to take on more responsibility and propel your career to the next level.

Education required: A bachelor's degree in construction management, architecture, civil engineering, or mechanical engineering.

Experience required: 5-8 years experience; many companies like to see diversified estimating and construction experience.

4. Chief Estimator

Chief Estimator Salary

National Average: \$113,416

Dallas Average: \$115,698

NYC Average: \$125,201

Chicago Average: \$118,452

SF Average: \$141,001

Chief Estimator Job Description

Chief Estimators are senior level construction professionals who provide leadership and direction to the estimating team. They're responsible for establishing processes, delegating workload, facilitating collaboration, and ensuring that the estimating process runs smoothly and efficiently. Together with the Director of Preconstruction, they work collaboratively with external clients to ensure expectations are met and exceeded.

This might be right for you if... you're a hands-on leader who excels at switching hats from detail-oriented work to big-picture strategy.

Education required: A bachelor's or master's degree in construction management, engineering, or architecture; advanced skills in project management and estimating software preferred.

Experience required: 8-10 years of construction estimating experience with increasing levels of responsibility.

5. Director of Preconstruction

Director of Preconstruction Salary

National Average: \$143,783

Dallas Average: \$129,790

NYC Average: \$146,166

Chicago Average: \$149,471

SF Average: \$169,019

Director of Preconstruction Job Description

The Director of Preconstruction is responsible for directing and supervising estimates, designs, and all other preconstruction efforts. The ideal candidate is able to maintain vendor relationships, lead and manage staff, and ensure quality work for customers.

This might be right for you if... you're a proven preconstruction professional skilled at leading teams, mitigating risk, and closing out successful projects.

Education required: A bachelor's in construction management, engineering, or architecture (master's preferred); advanced skills in project management and estimating software preferred; relevant industry accreditations a plus.

Experience required: 10-15 years of construction estimating experience with increasing levels of responsibility and proven success in preconstruction, estimating, and/or project management.

What makes a candidate stand out

Right now, there's a hunger for eager, tech-savvy candidates who are ready to move the construction sector forward through technology adoption and creative problem-solving. Additionally, many of the job listings we saw mentioned that they appreciated field experience or accreditations — anything that proves you have a deep understanding of those you'd be working with onsite and that you're eager to advance your own skills.

Finally, strong communication and presentation skills were mentioned in nearly every job listing. Your ability to clearly, effectively communicate with your team, suppliers, subcontractors, clients, and leadership is everything, so foster those talents to ensure lasting success in this exciting industry.

SOURCE:

<https://blog.buildingconnected.com/in-demand-preconstruction-jobs-and-how-much-they-pay/>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386637-00

Fictitious Business Name(s):
ALL ABOUT SF DOGS/ON THE GO PET CARE
Address
1222 Harrison Street, Apt #5207, San Francisco, CA 94103
Full Name of Registrant #1
Jose David Navarro
Address of Registrant # 1
1222 Harrison Street, Apt #5207, San Francisco, CA 94103
Full Name of Registrant #2
Yvette Navarro
Address of Registrant #2
1222 Harrison Street, Apt #5207, San Francisco, CA 94103

This business is conducted by **A Married Couple**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5-21-2019**

Signed: **Jose Navarro**

This statement was filed with the County Clerk of San Francisco County on **05-21-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05/30/2019

06/13/19 + 6/20/19 + 06/27/19 + 07/04/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386959-00

Fictitious Business Name(s):
CEA Consulting
Address
423 Washington St, 3rd Flr, San Francisco, CA 94111-2341
Full Name of Registrant #1
WESPO, INC.
Address of Registrant # 1
423 Washington St, 3rd Flr, San Francisco, CA 94111-2341

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-12-2019**

Signed: **Kelly Solari**

This statement was filed with the County Clerk of San Francisco County on **06-21-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06/21/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386924-00

Fictitious Business Name(s):
CITY MEDICAL PREP
Address
555 Innes Avenue Apt. #305, San Francisco, CA 94124
Full Name of Registrant #1
Jorge Hidrobo
Address of Registrant # 1
555 Innes Avenue Apt. #305, San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06/16/2019**

Signed: **Jorge Hidrobo**

This statement was filed with the County Clerk of San Francisco County on **06/19/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
06/19/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386696-00

Fictitious Business Name(s):
CITY SPINE CENTER
Address
5822 Geary Blvd., San Francisco, CA 94121
Full Name of Registrant #1
Chau Chiropractic, Inc. (CA)
Address of Registrant # 1
5822 Geary Blvd., San Francisco, CA 94121

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/28/2019**

Signed: **Anthony Chau**

This statement was filed with the County Clerk of San Francisco County on **05/28/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05/28/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386928-00

Fictitious Business Name(s):
Heartwood Hollow
Address
1378 Alabama Street, Apt A, San Francisco, CA 94110
Full Name of Registrant #1
Alyssa Helen Parr
Address of Registrant # 1
1378 Alabama Street, Apt A, San Francisco, CA 94110

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-12-2019**

Signed: **Alyssa Helen Parr**

This statement was filed with the County Clerk of San Francisco County on **06-19-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
06/19/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386909-00

Fictitious Business Name(s):
INTREPID COACHING
Address
125 Gardenside Dr. #108, San Francisco, CA 94131
Full Name of Registrant #1
Morgan Michael Bailey Inc. (CA)
Address of Registrant # 1
125 Gardenside Dr. #108, San Francisco, CA 94131

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/26/2019**

Signed: **Morgan Michael Bailey**

This statement was filed with the County Clerk of San Francisco County on **06/18/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06/18/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386888-00

Fictitious Business Name(s):
Irving Seafood Market
Address
2130 Irving Street, San Francisco, CA 94122
Full Name of Registrant #1
VTNC Enterprises, LLC (CA)
Address of Registrant # 1
2130 Irving Street, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Vincent Tom**

This statement was filed with the County Clerk of San Francisco County on **06-17-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06/17/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386944-00

Fictitious Business Name(s):
LASH SPOT
Address
1746 Post Street, San Francisco, CA 94115
Full Name of Registrant #1
Lash Vibes SF, Inc. (CA)
Address of Registrant # 1
64 Karen Ct., San Francisco, CA 94134

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-18-2019**

Signed: **Huynh Cao**

This statement was filed with the County Clerk of San Francisco County on **06-20-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06/20/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386892-00

Fictitious Business Name(s):
MANTRA
Address
7 Casa Way #1, San Francisco, CA 94123
Full Name of Registrant #1
Made by Mantra, LLC (CA)
Address of Registrant # 1
7 Casa Way #1, San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Dominic Natalizio**

This statement was filed with the County Clerk of San Francisco County on **06/17/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06/17/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386760-00

Fictitious Business Name(s):
MVC PULSE SAN FRANCISCO
Address
2620 Jones Street, San Francisco, CA 94133
Full Name of Registrant #1
Marriott Resorts Hospitality Corporation (SC)
Address of Registrant # 1
1200 Bartow Road, Suite 40, Lakeland, FL 33801

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 21, 2019**

Signed: **Bryan Blythe**

This statement was filed with the County Clerk of San Francisco County on **05/31/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
05/31/2019

06/13/19 + 6/20/19 + 06/27/19 + 07/03/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386831-00

Fictitious Business Name(s):
BQ Beauty Salon
Address
2250A Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Juan Melgar Inestroza
Address of Registrant # 1
605 Italy Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06/07/19**

Signed: **Juan Melgar**

This statement was filed with the County Clerk of San Francisco County on **06/07/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06/07/2019

07/03/19 + 07/11/19 + 07/18/19 + 07/25/19

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 19-554953

PETITIONER OR ATTORNEY
Katie Michelle Poplin
1923 Jackson Street, San Francisco, CA 94109

TO ALL INTERESTED PERSONS:
1. Petitioner **Katie Michelle Poplin** and **Mario Gonzales** for a decree changing names as follows:

Raiden Penelope Poplin Gonzales changed to
Raiden Penelope Poplin

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 06, 2019** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**ROSSALY DE LA VEGA, Clerk
DATED - June 24, 2019**

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19